

Jim Ripley Consulting

222-1540 KLO Road
Kelowna, BC V1W 3P6
Tel: 250 863-8372

COMPETITIVE PRICING POLICY

Dear Prospective Customer,

Thank you for giving me the opportunity to quote on services in whole or part for design, supply, installation or supervision of your new or upgraded septic system. It is very important in today's competitive market that I provide the best value for your dollar. In the short time I spend with a customer going over the basic design of the system and gathering enough information to quote on my services; sometimes I do not emphasize why you should be getting me to do the job.

I have spent years and substantial research dollars developing production equipment, products and installation techniques for septic systems with the result that I can offer a state of the art solution.

This does not mean you will be paying more which is why I emphasize my greatest customer benefit: I provide the most **ECONOMICAL SOLUTION** and after 25 years of installing systems for Municipalities, RV Resorts, Prisons, and Residential Homes...I want your business too!

Therefore, if other quotes are offered for the same services at a lower price; simply let me know and I will revisit and possibly revise my quote accordingly.

I look forward to your business. Please contact us at: **250 863-8372**

For references I offer: www.jimripley.ca/kudos

Best Regards,



Jim Ripley
www.jimripley.ca